CAPABILITY STATEMENT

# ValorLab LLC

AI/ML & Software Engineering · Commercial Software Supply & Lifecycle Support

**SBA-Certified Service-Disabled Veteran-Owned Small Business** | **Maryland Certified Small Business (SBR)** | Maryland VSBE: pending

**Baltimore, Maryland**

## COMPANY OVERVIEW

ValorLab LLC is a Baltimore-based, service-disabled veteran-owned IT company. We deliver AI/ML and software engineering performed directly by our owner-engineer, and we supply commercial software licenses, subscriptions and renewals, sourced through authorized distribution channels and backed by hands-on licensing, deployment and renewal-management support.

Founded and led by a U.S. Army veteran (68W Combat Medic) and software engineer with 10+ years of AI/ML and full-stack development experience.

## CORE COMPETENCIES

- **AI / Machine Learning Engineering.** LLM applications, retrieval-augmented generation (RAG), multi-agent systems, computer vision, model evaluation, and GPU-accelerated inference (vLLM, SGLang, TensorRT).
- **Software Engineering.** Full-stack web applications (React, Python, Node.js), APIs and backend services, data pipelines, and cloud deployment (AWS, Cloudflare).
- **Commercial Software Supply.** Perpetual and term licenses, SaaS subscriptions, and maintenance/support renewals, sourced through authorized distribution channels and quoted and invoiced by ValorLab.
- **Licensing Advisory.** Seat and user right-sizing, true-up review, edition and tier comparison, and co-terming multiple subscriptions to one renewal date.
- **Deployment & Configuration Support.** Tenant setup, license assignment, SSO/identity integration, initial configuration, and administrator hand-off.
- **Renewal Management.** Renewal calendar, advance notice before expiration, and quote-ready renewal packages so services are not interrupted.

## DIFFERENTIATORS

- **Engineer-led.** The person who quotes your software is the engineer who helps you size, deploy and configure it. No hand-offs.
- **Service with every order.** Each software purchase includes a documented licensing review and setup or renewal support, not just a price.
- **Built for small procurements.** Fast written quotes for software renewals and IT purchases under Maryland's $100,000 small procurement threshold.
- **Helps meet agency goals.** Maryland Certified Small Business (SBR/SBP) and SBA-certified SDVOSB; Maryland VSBE certification pending.
- **Local and accountable.** Baltimore office and one direct point of contact: the owner answers your questions himself.

## COMPANY DATA

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|---|---|
| UEI | **N5DPXDG2J5B4** |
| CAGE | **1NU29** |
| eMMA Vendor | **SUP1110979** |
| MD CSB No. | **SB26-103377** |
| Entity | **Maryland LLC, est. 2026** |
| SAM.gov | **Active** |

## CERTIFICATIONS

SBA VetCert: Service-Disabled Veteran-Owned Small Business (SDVOSB)

SBA VetCert: Veteran-Owned Small Business (VOSB)

Maryland Certified Small Business: SBR & SBP (valid through 11/02/2029)

Maryland VSBE (application pending)

## NAICS CODES

| | |
|---|---|
| **541511** | Custom Computer Programming Services |
| **541512** | Computer Systems Design Services |
| **541519** | Other Computer Related Services |
| **513210** | Software Publishers |
| **423430** | Computer & Software Merchant Wholesalers |

## UNSPSC CODES

| | |
|---|---|
| **43230000** | Software |
| **81112200** | Software maintenance & support |
| **81112500** | Software licensing services |
| **81162000** | Cloud-based software as a service |

## CONTACT

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